



# AIR CARGO

GREEN CAPABILITIES S.A.R.L.

ONE PILL FOR ALL LOGISTICS PAIN

EST. 2023, Luxembourg



# About company

**Air Cargo Green Capabilities Sarl** — Global Freight Forwarding Logistics company for air cargo transportation and services.

The agency has been based in Luxembourg since May 2023.

The company has 4 representative co-partners offices worldwide (in Abu Dhabi, Dubai, Hong Kong and Shanghai) as well as strategic partners all over Europe (in Amsterdam, Frankfurt, Liege, Milano, Madrid, Paris and Budapest).

**Mission** – to solve the most difficult air freight issues and challenges from 1 kg transportation to 100t charter flight and GSA global sales worldwide.

**Main focus** — to optimise our Customers logistics by speed, costs, reliability and quality. We improve people’s, trade and logistics connections. The Group connects people and markets and is an enabler of global trade.

**Values**

People business	Diversity	Cooperation
Labour	Knowledge	Transparency

**50**

years of experience in air transportation

**50+**

successfully accomplished projects

**5**

offices around the world

**1000**

m2 warehouses

# ACGC Cargo Boutique – One Pill for All Logistics Pain

Complex supply chains, no optimal routes.

Lack of competitive, transparent pricing.

No visibility on cargo delivery route.

Endless paperwork, delayed responses.

No instant booking option.

Slow, impersonal communication.

Limited capabilities – restricted to general cargo

## WE TURN PAIN INTO PERFORMANCE

- ✓ Optimized routes.
- ✓ Digital speed.
- ✓ Transparent pricing.
- ✓ Technology-driven.
- ✓ Human-centered.
- ✓ Built for every cargo type.

# Transportation geography



China



EU



USA

Middle East



The UAE



Vietnam



Turkey



Spain



Israel



The Netherlands



Kazakhstan



India



Bulgaria



Sweden



Germany



France

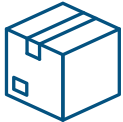


Italy



Uzbekistan

## Types of Cargo



General



Dangerous



E-commerce



XXL



Humanitarian

## Our Partners



# Products



International air cargo transportation



Freight forwarding



GSSA General sales and services activities



Cargo charters. Adhoc and long term contracts



Airfreight  
logistics guide



E-commerce guide



Digital Sales and API Booking



Instant Booking Service

# International air cargo transportation by regular flights

- Operated via regularly scheduled passenger and freighter flights across major global routes.
- High frequency and connectivity between international hubs (Asia, Middle East, Europe, CIS).
- Instant booking with actual rates sheet available at our website.
- **EU – TAS/ALA/TBS/EVN/DXB/DWC** routings – key competence.

Origin	Dest	Min	100	300	500	1000	Schedule, Dep day	Additional information	Possible additional service
LGG (Belgium)	PVG (Shanghai)	200	3.95	1.95	0.75	0.48	D135	B747F *	last mile in China
		200	1.6	1.3	1.1	0.9	D1234567	LGG-EHU-PVG ***	
		BUD (Hungary)	100	2.1	0.9	0.55	0.45	D246	
BEG (Serbia)	135	1.15	0.95	0.65	0.55	D1234	BEG-PEK-PVG ***		
LGG (Belgium)	PEK (Beijing)	180	1.5	1.2	1	0.8	D1234567	LGG-EHU-PEK ***	
	EHU (Erenhot)	220	2.5	1.9	0.9	0.5		B747F *	
	SZX (Shenzhen)	200	1.6	1.3	1.1	0.9		LGG-EHU-SZX ***	
	CTU (Chengdu)	200	1.6	1.3	1.1	0.9		LGG-EHU-CTU ***	
	CGO (Zhengzhou)	200	1.6	1.3	1.1	0.9		LGG-EHU-CGO ***	
		150	1.2	1	0.9	0.8	D2467	B747F *	
	HKG (Hong Kong)	150	n/a		0.8	0.7	D126	MXP-NRT-HKG ***	
AMS (Netherlands)	CAN (Guangzhou)	220	4.2	2.3	0.65	0.48	D123567	B747F *	
		105	1.5	1.3	1.2	0.58		B747F *	
BUD (Hungary)		175	n/a	1.1	0.7	0.65	D1234	BUD-SZX-CAN **	
BEG (Serbia)		135	0.95	0.75	0.65	0.55		BEG-PEK-CAN ***	

direct flight  
\* air/rfs solution  
\*\* air/air solution

Ideal For:

Electronics • Automotive parts • Fashion & retail • E-commerce shipments • Industrial components • Pharma (non-temperature-controlled)

12-48 h  
transit time

B737, B767, B747, A330  
aircraft types



sales@aircgc.com

# Freight forwarding in Europe

- Pick-Up & First-Mile Transport – coordinated collection from the shipper's facility or warehouse.
- Handling & Packing – cargo preparation, consolidation, and secure packaging according to IATA and carrier standards.
- Customs Clearance – documentation management, export/import declarations.
- Cargo Insurance – full coverage options for loss, damage, or delay on request.
- IATA certified agent.
- Instant booking capability.



Ideal For:

E-commerce • Industrial goods • High-value cargo • Spare parts •  
Consumer products

# General sales and services activities for Airlines

## Europe and worldwide

- Sales & Revenue Management – promotion of airline cargo capacity, pricing optimization, and route yield maximization. Centralized booking support, and client communication.
- Cargo Handling Operations – supervision of loading/unloading, documentation checks.
- Loadmaster Services – professional load planning, weight & balance control in compliance with airline and IATA standards.
- Warehousing Services – secure storage, cargo build-up and breakdown.



### Our Reach:

Serving airline partners across Europe, China, the Middle East, and CIS, ensuring seamless cargo flow, market coverage, and commercial growth. Reduced turnaround times and improved on-time performance,

# Cargo charters

- Specialized Handling

Trained staff and dedicated ground support teams experienced in handling high-value, delicate, oversized, dangerous, general cargo.

- Flexible Aircraft Options

From turboprops to wide-body freighters (e.g., IL-76, B747F, AN-124, B767-300, A300-200F, B747-400F, B777F, A350-1000 PAX), we match the aircraft to the cargo requirements.

- End-to-End Control

Charter planning, permits, route optimisation, and ground logistics coordinated by our expert team

**24/7**  
assistance

**72 hours**  
delivery

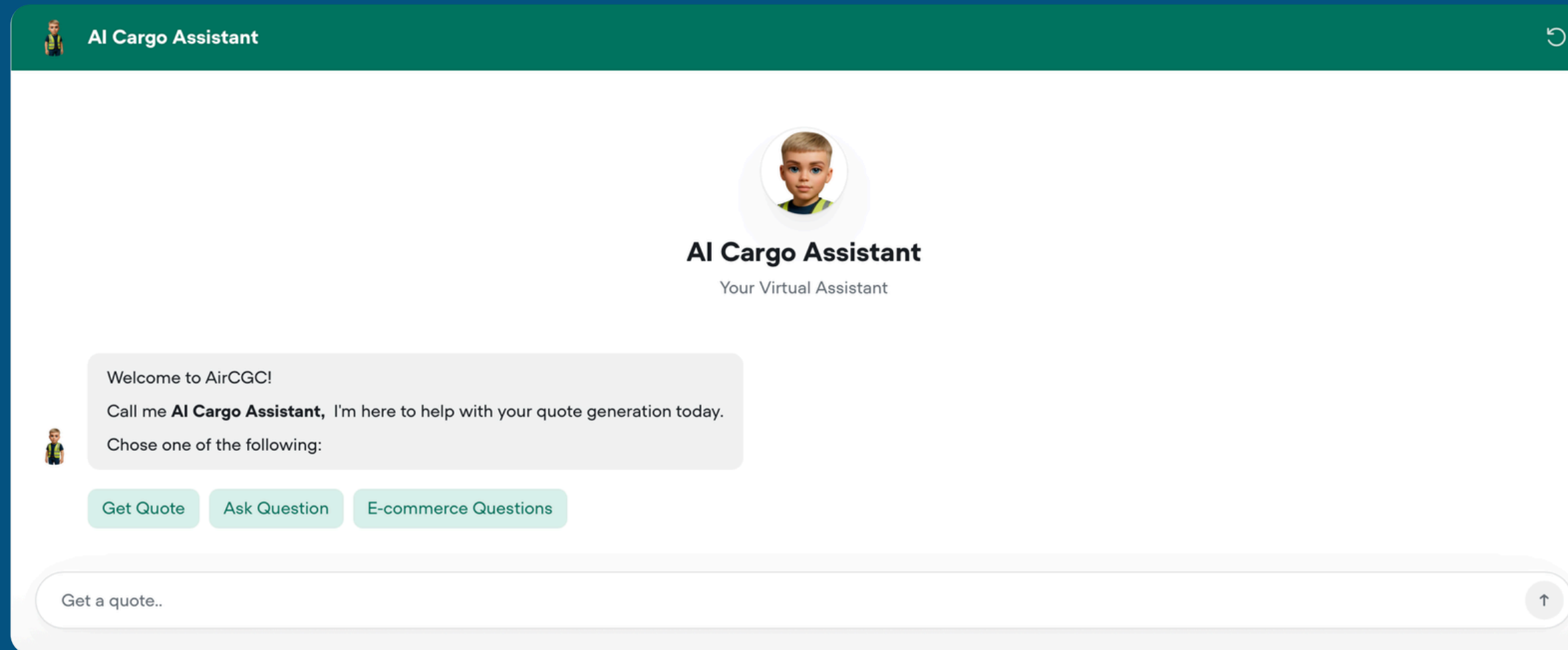
**15 minutes**  
charter calculation



Ideal For:

Heavy & oversized cargo • Automotive & aerospace components • Oil & gas equipment • Humanitarian relief • High-value goods

# AI Cargo Assistant



BOOK YOUR FLIGHT WITH AI ASSISTANT  
EX. EUROPE TO MIDDLE EAST, CENTRAL ASIA, CHINA AND USA  
DAILY FLIGHTS TO ALL DESTINATIONS

ENJOY!



# Key Figures 2025



**600 tons**

transported in 2025



**80+**

customers



**800%**

turnover growth '24vs'25



**50+**

successful projects



**1000**

flights accomplished

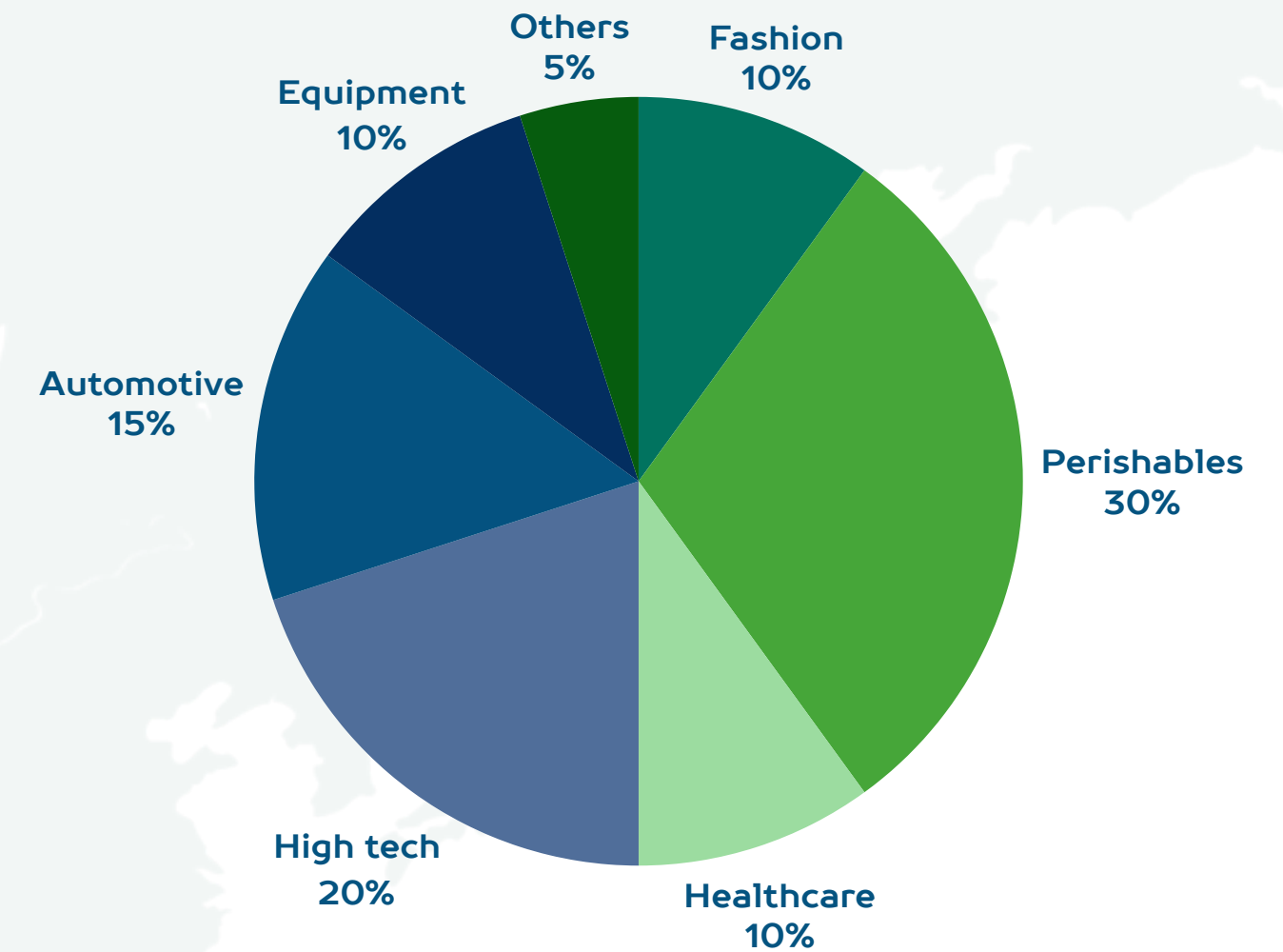


**30 +**

countries of delivery

## Types of cargo

we deliver



# Strengths of our team

- **50+ years** of knowledge – creating an “all in” product;
- Management of **sales organisation**;
- Developing and implementing **air-air**, **air-truck** transportation and distribution concepts;
- **Procurement management** and contract negotiations;
- Cost and revenue calculation, sales and organisation of **partial/full charters**;
- Knowledge of **cargo airplane, airport features and capabilities**,
- Cargo assembling and loading, calculation;
- **Out-of-box thinking and innovation** – tailor-made solutions for the customer particular needs;
- **Language skills:** German, French, English, Chinese, Russian.



**Michael**  
Sales Director

30+ years in aviation industry/ charters  
 Management of the sales  
 Customer orientation  
 Supply chain development  
 Optimization of logistics processes  
 Risk management, quality control  
 Compliance with standards and norms



**Alexey**  
Managing Director

16+ years in aviation industry (commercial leader)  
 Ideas generator  
 Company strategy  
 Structuring and optimization of business processes  
 Pragmatic profitability driven approach  
 Topmarketing  
 Global unique sales  
 Author of the books: «Air Freight Logistics: A Simple Guide», «Air Freight Logistics of E-commerce» and others



**Elena**  
Marketing Manager

13 years in international logistics  
 Branding, content creation  
 International business events coordination  
 Data analytics  
 Digital marketing strategy and execution  
 Market research and competitive analysis



**Aleksandr**  
Director Business Development, Eastern Europe, CIS

15+ years in aviation and air cargo (charters, BSA, ad-hoc sales)  
 Door-to-door logistics and supply chain optimization  
 Temperature-controlled and pharma cargo handling Middle East and CIS project development  
 AVI charter operations on B747-400ERF / B747-8F  
 International procurement networks  
 BSA/FS agreements management



**Gilles**  
Customer Service Manager

Customer service, shipment monitoring and issue resolution  
 Air export & import process coordination  
 Operational support and supervision of the Air Customer Service team  
 Customer communication and coordination with overseas agents  
 Reporting, workflow organization and process improvement  
 Exhibition & museum logistics  
 Cultural mediation, guided tours and educational activities



**H**  
AI Cargo Assistant

Real-time cargo rate calculation and booking  
 AI-based route optimization  
 Seamless API integration with freight forwarder systems  
 Focus on sustainability and operational efficiency

Luxembourg Chamber of Commerce member

AMCHAM Luxembourg member

IATA certification and training



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**Thank you!**  
**Merci!**  
**Danke!**

**Company requisites:** Air Cargo  
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**CASE STUDY**



GROUP OF COMPANIES

# Case study. XXL

XXL Cargo. Pipes for energy infrastructure from Bangkok to Milano



Charter flight arrangement BKK-MXP

41 industrial pipes, 10 meters long each

Uploading to 1 Boeing 747F

Total weight of 93 tons, pick up and packing.

# Case study. Perishables

Perishable Cargo Delivery from Europe to various destinations



Air freight

Temperature control



Specialized cooling containers provision

Real-time monitoring ensured freshness



Flowers and berries

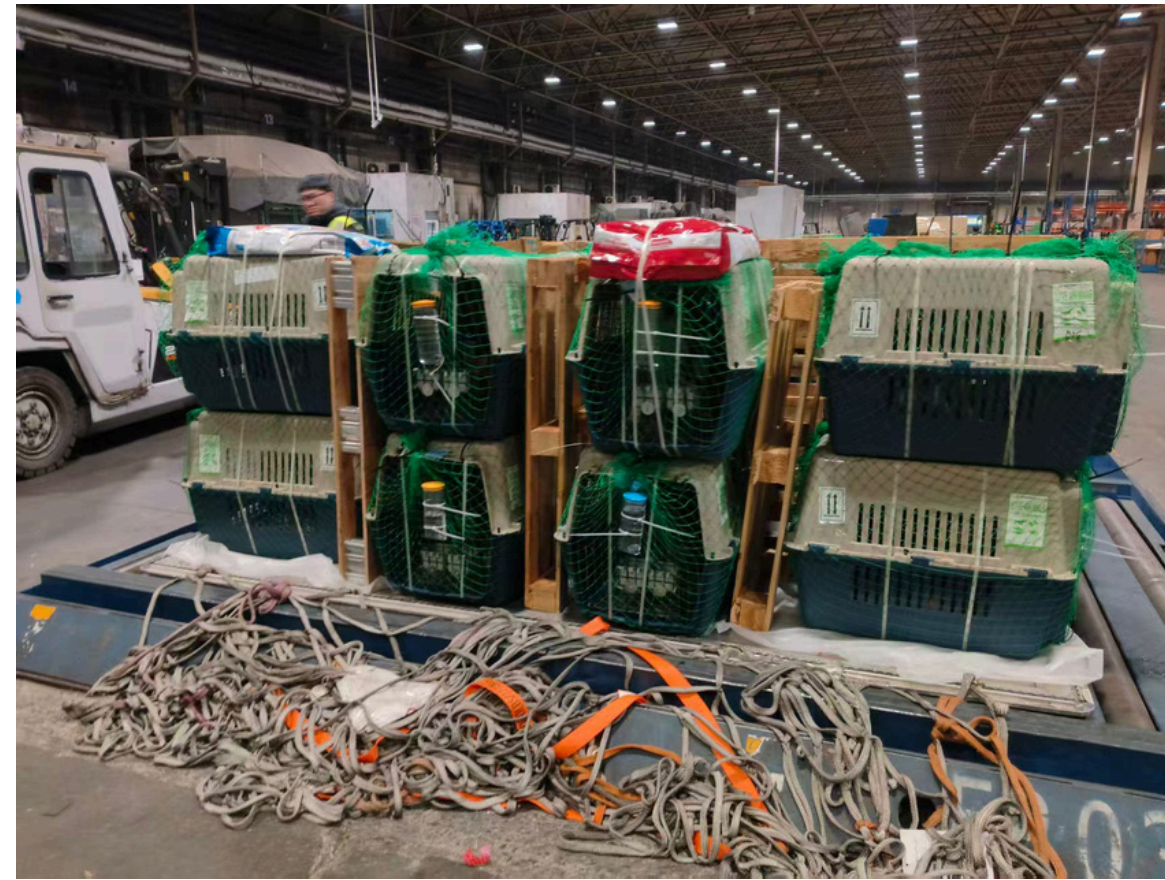
Strict temperature control (+2°C to +8°C)

# Case study. AVI

## Scheduled Flight Arrangement for 50 dogs from Beijing to Frankfurt



one month of preparation,  
quarantine arrangements,  
veterinary certificates



export documentation

compliance with IATA Live Animals  
Regulations



# Case study. AOG

## Aircraft Engine Urgent Delivery

Cargo delivery planning;

Loading plan execution;

Loading arrangement;

Charter flight;

Paperwork.



# Case study. XXL

## Delivery of Urgent Oversized Equipment from Singapore to Avalon, Australia



Charter within 3 days;

65 ton of urgent oversized medical equipment;

Charter flight arrangement;

Documents preparation.

# Case study. XXL

## Delivery of Outsized Equipment from Saigon to Cairo



10 m length of the cargo;

95 tons – total cargo weight;



Charter flight arrangement;

Documents preparation.

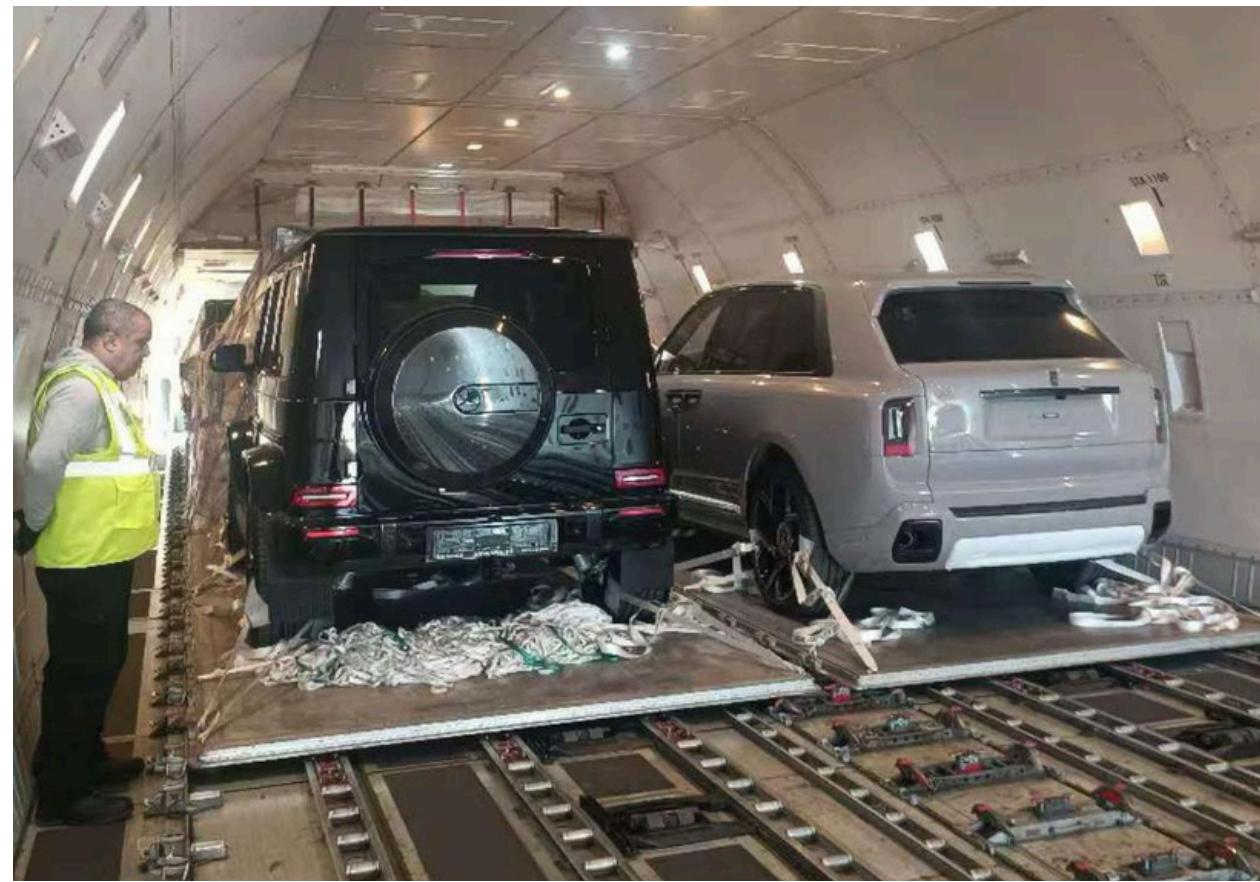
# Case study. Automotive

Charter Flight Arrangement for Rolls-Royce Cullinan & Mercedes-Benz Transportation.



Cargo pick-up;

Loading;



Charter flight arrangement;

Documents preparation.



# Case study. Aerospace

## Charter Flight Arrangement for Helicopter Transportation



Transportation planning;

Loading;

Charter flight arrangement;

Documents preparation.



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NO MORE LOGISTICS PAIN

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